



TOP NEW BUSINESS CLASSES (PROGRAM WIDE)

PROGRAM AVAILABLE: AK, AR, AZ, CA, CO, ID, IA, IL, IN, KS, MO, MT, NE, ND, NM, NV, OK, OR, SD, UT, WA, WI, WY

RANK	CLASSES	✓ TARGET MARKETS
1	Dirt/Rock/Sand/Gravel	<ul style="list-style-type: none"> ✓ Dump trucks -in urban areas ✓ Tractor-trailers-in rural or suburban areas
2	Refuse/Recyclables/Scrap	<ul style="list-style-type: none"> ✓ Commercial haulers of debris, scrap, metal, recycling * No residential refuse services
3	Containers	<ul style="list-style-type: none"> ✓ Port drayage (Ports of Los Angeles/Long Beach/Portland) or railyard intermodal operations
4	Dry Van-short haul	<ul style="list-style-type: none"> ✓ Local and intermediate distance hauls
5	Grain/Produce in Hoppers	<ul style="list-style-type: none"> ✓ Feed, seed, fertilizer, produce, etc.
6	Logs and Poles Transport	<ul style="list-style-type: none"> ✓ Private or for-hire log haulers – woods to mill
7	Auto or Car Carrier	<ul style="list-style-type: none"> ✓ Dealer-to-auction ✓ hotshot to tractor trailer configurations
8	Flatbed-short haul	<ul style="list-style-type: none"> ✓ Haulers of lumber, building materials, machinery, metals
9	Equipment including oversize/overweight	<ul style="list-style-type: none"> ✓ Local/Intermediate fixed regular routes preferred
10	Wood Chips or Residues	<ul style="list-style-type: none"> ✓ Mill to end-user hauls

ABOUT OUR COMMERCIAL TRANSPORTATION PROGRAM

We write for both **for-hire and private motor** carriers, focusing on '**day truckers**' running local to regional routes and returning home nightly. We accept **owner-operators and fleets**. Our unique **mileage-based** program offers tailored solutions, targeting truckers who run <20,000 to 80,000 annual miles.

(We are not a long-haul market.)

 Let's Grow Together
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RECENT SUCCESSES (in states indicated)

DATE	CLASS	UNITS	YRS. IN BUS.	COUNTY	ST.	PREMIUM
9/25	Mix in transit	3 units	12	Sacramento	CA	\$45,984
9/25	Flat bed-short haul	10 units	11	Stanislaus	CA	\$71,720
9/25	Bulk cement	1 unit	2	Sacramento	CA	\$12,139
9/25	Containers	2 units	7	Los Angeles	CA	\$32,936
10/25	D,R,S & G	1 unit	4	Stanislaus	CA	\$16,155
10/25	Bulk tanker-non haz.	1 unit	2	Kern	CA	\$14,220
10/25	Logs	9 units	50	Shasta	CA	\$94,101
11/25	Logging/timber	N/A	4	Del Norte	CA	\$2,266
11/25	Grain/Produce	3 units	18	Colusa	CA	\$11,768
12/25	Auto hauler	1 unit	2	San Diego	CA	\$17,749

 **NEW!** Appetite guide-New ventures

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