



TOP NEW BUSINESS CLASSES (PROGRAM WIDE)

PROGRAM AVAILABLE: AK, AR, AZ, CA, CO, ID, IA, IL, IN, KS, MO, MT, NE, ND, NM, NV, OK, OR, SD, UT, WA, WI, WY

RANK	CLASSES	✓ TARGET MARKETS
1	Dirt/Rock/Sand/Gravel	<ul style="list-style-type: none"> ✓ Dump trucks ✓ Tractor-trailers
2	Refuse/Recyclables/Scrap	<ul style="list-style-type: none"> ✓ Commercial haulers of debris, scrap, metal, recycling * No residential refuse services
3	Containers	<ul style="list-style-type: none"> ✓ Port drayage (Ports of Los Angeles/Long Beach/Portland) or railyard intermodal operations
4	Dry Van-short haul	<ul style="list-style-type: none"> ✓ Local and intermediate distance hauls
5	Grain/Produce in Hoppers	<ul style="list-style-type: none"> ✓ Feed, seed, fertilizer, produce, etc.
6	Logs and Poles Transport	<ul style="list-style-type: none"> ✓ Private or for-hire log haulers – woods to mill
7	Auto or Car Carrier	<ul style="list-style-type: none"> ✓ Dealer-to-auction ✓ hotshot to tractor trailer configurations
8	Flatbed-short haul	<ul style="list-style-type: none"> ✓ Haulers of lumber, building materials, machinery, metals
9	Equipment including oversize/overweight	<ul style="list-style-type: none"> ✓ Local/Intermediate fixed regular routes preferred
10	Wood Chips or Residues	<ul style="list-style-type: none"> ✓ Mill to end-user hauls

ABOUT OUR COMMERCIAL TRANSPORTATION PROGRAM

We write for both **for-hire and private motor** carriers, focusing on '**day truckers**' running local to regional routes and returning home nightly. We accept **owner-operators and fleets**. Our unique **mileage-based** program offers tailored solutions, targeting truckers who run < 20,000 to 80,000 annual miles.

(We are not a long-haul market.)

📍 Let's Grow Together 📞 T: 360-671-0500 📧 E: info@bell-uw.com

RECENT SUCCESSES (in states indicated)						
DATE	CLASS	UNITS	YRS. IN BUS.	COUNTY	ST.	PREMIUM
9/25	LTL Dry van	5 units	60	Maricopa	AZ	\$43,240
9/25	D, R, S & G	1 unit	2	Maricopa	AZ	\$8,652
9/25	Refrigerated-short haul	11 units	14	Maricopa	AZ	\$103,717
11/25	Flatbed hay	2 units	11	Mohave	AZ	\$19,597
9/25	D, R, S & G	2 units	17	Bernalillo	NM	\$8,183
9/25	D, R, S & G	1 unit	11	Bernalillo	NM	\$7,018
12/25	Equipment	24 units	10	Eddy	NM	\$162,562
12/25	Flatbed-Short haul	1 unit	8	Sandoval	NM	\$9,729
9/25	D, R, S & G	7 units	11	Washoe	NV	\$51,194
11/25	Dry van-short haul	1 unit	6	Clark	NV	\$11,610

NEW! Appetite guide-New ventures

Access this guide and more at: www.bell-uw.com/producer-resources (See Coverage Guides)