



## TOP NEW BUSINESS CLASSES (PROGRAM WIDE)

**PROGRAM AVAILABLE:** AK, AR, AZ, CA, CO, ID, IA, IL, IN, KS, MO, MT, NE, ND, NM, NV, OK, OR, SD, UT, WA, WI, WY

RANK	CLASSES	✓ TARGET MARKETS
1	Dirt/Rock/Sand/Gravel	<ul style="list-style-type: none"> <li>✓ Dump trucks</li> <li>✓ Tractor-trailers</li> </ul>
2	Refuse/Recyclables/Scrap	<ul style="list-style-type: none"> <li>✓ Commercial haulers of debris, scrap, metal, recycling * No residential refuse services</li> </ul>
3	Containers	<ul style="list-style-type: none"> <li>✓ Port drayage (Ports of Los Angeles/Long Beach/Portland) or railyard intermodal operations</li> </ul>
4	Dry Van-short haul	<ul style="list-style-type: none"> <li>✓ Local and intermediate distance hauls</li> </ul>
5	Grain/Produce in Hoppers	<ul style="list-style-type: none"> <li>✓ Feed, seed, fertilizer, produce, etc.</li> </ul>
6	Logs and Poles Transport	<ul style="list-style-type: none"> <li>✓ Private or for-hire log haulers – woods to mill</li> </ul>
7	Auto or Car Carrier	<ul style="list-style-type: none"> <li>✓ Dealer-to-auction</li> <li>✓ hotshot to tractor trailer configurations</li> </ul>
8	Flatbed-short haul	<ul style="list-style-type: none"> <li>✓ Haulers of lumber, building materials, machinery, metals</li> </ul>
9	Equipment including oversize/overweight	<ul style="list-style-type: none"> <li>✓ Local/Intermediate fixed regular routes preferred</li> </ul>
10	Wood Chips or Residues	<ul style="list-style-type: none"> <li>✓ Mill to end-user hauls</li> </ul>

### ABOUT OUR COMMERCIAL TRANSPORTATION PROGRAM

We write for both **for-hire and private motor** carriers, focusing on '**day truckers**' running local to regional routes and returning home nightly. We accept **owner-operators and fleets**. Our unique **mileage-based** program offers tailored solutions, targeting truckers who run <20,000 to 80,000 annual miles. **Lloyd's Logging:** Program focuses on loggers and forestry operations in the woods. We can write single fellers to full-service operations. Loggers broad form and contractors equipment coverage options. **Loggers GL program available in: CA, ID, OR, WA**

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### RECENT SUCCESSES (in states indicated)

DATE	CLASS	UNITS	YRS. IN BUS.	COUNTY	ST.	PREMIUM
9/25	Logging/timber	N/A	23	Kootenai	ID	\$1,599
9/25	Logging/timber	N/A	11	Latah	ID	\$2,031
9/25	Logging/timber	N/A	5	Sanders	MT	\$2,224
9/25	Logs and poles	1 unit	New venture	Jackson	OR	\$9,690
9/25	Commercial Veh. Rep.	N/A	21	Klamath	OR	\$3,348
10/25	D, R,S & G	1 unit	4	Multnomah	OR	\$9,773
11/25	Grain/produce	5 units	12	Jackson	OR	\$65,371
11/25	Logs and poles	2 units	4	Josephine	OR	\$13,202
9/25	Logging/timber	N/A	5	Wahkiakum	WA	\$25,346
9/25	Logs and poles	1 unit	1	Lewis	WA	\$10,534

**NEW!** Appetite guide-New ventures

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