



TOP NEW BUSINESS CLASSES (PROGRAM WIDE)

PROGRAM AVAILABLE: AK, AR, AZ, CA, CO, ID, IA, IL, IN, KS, MO, MT, NE, ND, NM, NV, OK, OR, SD, UT, WA, WI, WY

RANK	CLASSES	✓ TARGET MARKETS
1	Dirt/Rock/Sand/Gravel	✓ Dump trucks ✓ Tractor-trailers
2	Refuse/Recyclables/Scrap	✓ Commercial haulers of debris, scrap, metal, recycling * No residential refuse services
3	Containers	✓ Port drayage (Ports of Los Angeles/Long Beach/Portland) or railyard intermodal operations
4	Dry Van-short haul	✓ Local and intermediate distance hauls
5	Grain/Produce in Hoppers	✓ Feed, seed, fertilizer, produce, etc.
6	Logs and Poles Transport	✓ Private or for-hire log haulers – woods to mill
7	Auto or Car Carrier	✓ Dealer-to-auction ✓ hotshot to tractor trailer configurations
8	Flatbed-short haul	✓ Haulers of lumber, building materials, machinery, metals
9	Equipment including oversize/overweight	✓ Local/Intermediate fixed regular routes preferred
10	Wood Chips or Residues	✓ Mill to end-user hauls

ABOUT OUR COMMERCIAL TRANSPORTATION PROGRAM

We write both **for-hire and private motor** carriers, focusing on '**day truckers**' running local to regional routes and returning home nightly. We accept **owner-operators and fleets**. Our unique **mileage-based** program offers tailored solutions, targeting truckers who run < 20,000 to 80,000 annual miles.

(We are not a long-haul market.)

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RECENT SUCCESSES (in states indicated)						
DATE	CLASS	UNITS	YRS. IN BUS.	COUNTY	ST.	PREMIUM
6/25	Commercial veh. repair	1 unit	15	Maricopa	AZ	\$2,553
6/25	Flatbed-short haul	1 unit	New venture	Maricopa	AZ	\$14,374
8/25	Dry van-short haul	1 unit	3	Pinal	AZ	\$10,379
7/25	Equipment	10 units	38	Montrose	CO	\$40,428
7/25	Bulk tanker-non haz.	1 unit	24	Bernalillo	NM	\$9,638
7/25	D,R,S & G	1 unit	5	Bernalillo	NM	\$8,025
7/25	Flatbed-short haul	1 unit	5	Sandoval	NM	\$18,339
7/25	D,R,S & G	2 units	26	Washoe	NV	\$15,906
8/25	Containers	1 unit	4	Washoe	NV	\$16,162
8/25	Refuse/Recyclables/Scrap	4 units	16	Washington	UT	\$68,775

 **NEW!** Risk Management-Focused Flyers: Loss prevention and helpful hints

 Help your insured keep insurance cost down – tools made for agents

 Find them at: <https://bell-uw.com>