



TOP NEW BUSINESS CLASSES (PROGRAM WIDE)

PROGRAM AVAILABLE: AK, AR, AZ, CA, CO, ID, IA, IL, IN, KS, MO, MT, NE, ND, NM, NV, OK, OR, SD, UT, WA, WI, WY

RANK	CLASSES	✓ TARGET MARKETS
1	Dirt/Rock/Sand/Gravel	✓ Dump trucks ✓ Tractor-trailers
2	Refuse/Recyclables/Scrap	✓ Commercial haulers of debris, scrap, metal, recycling * No residential refuse services
3	Containers	✓ Port drayage (Ports of Los Angeles/Long Beach/Portland) or railyard intermodal operations
4	Dry Van-short haul	✓ Local and intermediate distance hauls
5	Grain/Produce in Hoppers	✓ Feed, seed, fertilizer, produce, etc.
6	Logs and Poles Transport	✓ Private or for-hire log haulers – woods to mill
7	Auto or Car Carrier	✓ Dealer-to-auction ✓ hotshot to tractor trailer configurations
8	Flatbed-short haul	✓ Haulers of lumber, building materials, machinery, metals
9	Equipment including oversize/overweight	✓ Local/Intermediate fixed regular routes preferred
10	Wood Chips or Residues	✓ Mill to end-user hauls

ABOUT OUR COMMERCIAL TRANSPORTATION PROGRAM

We write both **for-hire and private motor** carriers, focusing on '**day truckers**' running local to regional routes and returning home nightly. We accept **owner-operators and fleets**. Our unique **mileage-based** program offers tailored solutions, targeting truckers who run <20,000 to 80,000 annual miles.

(We are not a long-haul market.)

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RECENT SUCCESSES (in states indicated)						
DATE	CLASS	UNITS	YRS. IN BUS.	COUNTY	ST.	PREMIUM
7/25	Logging/timber	N/A	13	Idaho	ID	\$1,748
8/25	Logs and poles	1 unit	2	Clearwater	ID	\$10,440
7/25	Logging/timber	N/A	2	Lincoln	MT	\$1,730
7/25	Grain/produce	5 units	6	Wallowa	OR	\$17,899
7/25	Logging/timber	N/A	4	Jackson	OR	\$1,870
7/25	D,R,S & G	1 unit	10	Marion	OR	\$10,298
8/25	Logs and poles	2 units	9	Tillamook	OR	\$15,352
8/25	Equipment	1 unit	23	Klamath	OR	\$6,139
7/25	Hay hauler	7 units	11	Thurston	WA	\$42,427
7/25	D,R,S & G	11 units	14	Lewis	WA	\$75,552

 **NEW!** Risk Management-Focused Flyers: Loss prevention and helpful hints

 Help your insured keep insurance costs down – tools made for agents

 Find them at: <https://bell-uw.com>