





TOP NEW BUSINESS CLASSES (PROGRAM WIDE)

PROGRAM AVAILABLE: AK, AR, AZ, CA, CO, ID, IA, IL, IN, KS, MO, MT, NE, ND, NM, NV, OK, OR, SD, UT, WA, WI, WY

RANK	CLASSES	✓ TARGET MARKETS		
1	Dirt/Rock/Sand/Gravel	✓ Dump trucks -in urban areas		
		✓ Tractor-trailers-in rural or suburban areas		
2	Refuse/Recyclables/Scrap	√Commercial haulers of debris, scrap, metal, recycling * No residential refuse services		
3	Containers	✓ Port drayage (Ports of Los Angeles/Long Beach/Portland) or railyard intermodal		
4	Dry Van-short haul	✓ Local and intermediate distance hauls		
5	Grain/Produce in Hoppers	✓ Feed, seed, fertilizer, produce, etc.		
6	Logs and Poles Transport	✓ Private or for-hire log haulers – woods to mill		
7	Auto or Car Carrier	✓ Dealer-to-auction		
		√hotshot to tractor trailer configurations		
8	Flatbed-short haul	✓ Haulers of lumber, building materials, machinery, metals		
9	Equipment including oversize/overweight	✓ Local/Intermediate fixed regular routes preferred		
10	Wood Chips or Residues	✓ Mill to end-user hauls		

ABOUT OUR COMMERCIAL TRANSPORTATION PROGRAM

We write both **for-hire and private motor** carriers, focusing on **'day truckers'** running local to regional routes and returning home nightly. We accept **owner-operators and fleets**. Our unique **mileage-based** program offers tailored solutions, targeting truckers who run between 20k and 80k annual miles. Regional operations typically run within a 3-4 state radius.

(We are not a long-haul market.)

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RECENT SUCCESSES (in states indicated)								
DATE	CLASS	UNITS	YRS. IN BUS.	COUNTY	ST.	PREMIUM		
6/25	D,R,S&G	52 units	50	Sonoma	CA	\$538,465		
6/25	Logs and poles	1 unit	6	Tuolumne	CA	\$4,981		
6/25	Containers	4 units	6	Los Angeles	CA	\$61,060		
6/25	Grain/produce	1 unit	6	Tulare	CA	\$18,969		
6/25	Bulk tanker non-haz.	20 units	40	Tulare	CA	\$221,870		
7/25	Logging/timber	N/A	7	Siskiyou	CA	\$121,087		
7/25	Containers	5 units	23	Los Angeles	CA	\$52,305		
7/25	Autos	3	8	Los Angeles	CA	\$68,448		
8/25	Flatbed short haul	1 unit	6	Tulare	CA	\$17,961		
8/25	Refuse/recyclables/scrap	2 units	23	Los Angeles	CA	\$23,594		

NEW! Risk Management-Focused Flyers: Loss prevention and helpful hints

◀ Help your insured keep insurance costs down – tools made for agents

Find them at: https://bell-uw.com