



## THE VALUE OF LOSS CONTROL

Did you know Napa River Insurance Services provides complimentary loss control services on Hudson Insurance fleet policies with nine (9) or more power units?

Loss control's primary purpose is to collaborate with you—helping reduce risks, lower costs, and improve safety, all of which benefit your bottom line. They can also assist with Federal Motor Carrier Safety Administration (FMCSA) Compliance, Safety, Accountability (CSA) scores—often a key factor in insurance eligibility.

Some real-world examples of how Napa River has helped some of our insureds:

- **Insured 1:** Guided them through the CSA program, secured access to data, and showed them how to challenge undeserved violations.
- **Insured 2:** Helped improve out-of-service rates by:
  - Providing remedial inspection training,
  - Teaching on-the-spot repairs,
  - Equipping drivers with tools/skills,
  - Focusing shop work on high-risk items (like brakes).



*Result: noticeable improvement in months; favorable CSA scores in a year.*

- **Insured 3:** Improved driver retention with a “Driver 1st” training for dispatchers and staff—emphasizing positive driver interactions and reinforcing their role in safety.

### Additional areas where Napa can assist:

- Driver recruiting and retention strategies.
- Safety incentive program design.
- Loss and cost-of-risk analysis.
- DOT audit preparation.
- Remedial driver training.
- Vehicle maintenance programs to reduce violations.



### What's next?

If Napa contacts you to schedule a loss control visit, please respond promptly and have requested materials ready.

Thank you for your cooperation and business!

*Note: Some services may be options available at extra cost to the insured.*