

# TOP NEW BUSINESS CLASSES (PROGRAM WIDE)

PROGRAM AVAILABLE: AK, AR, AZ, CA, CO, ID, IA, IL, IN, KS, MO, MT, NE, ND, NM, NV, OK, OR, SD, UT, WA, WI, WY

RANK	CLASSES	✓ TARGET MARKETS		
1	Dirt/Rock/Sand/Gravel	✓ Dump trucks		
		✓ Tractor-trailers		
2	Refuse/Recyclables/Scrap	✓Commercial haulers of debris, scrap, metal, recycling * No residential refuse services		
3	Containers	✓ Port drayage (Ports of Los Angeles/Long Beach/Portland) or railyard intermodal operations		
4	Dry Van-short haul	✓ Local and intermediate distance hauls		
5	Grain/Produce in Hoppers	✓ Feed, seed, fertilizer		
6	Logs and Poles Transport	Private or for-hire log haulers – woods to mill		
7	Auto or Car Carrier	✓ Dealer-to-auction		
		✓hotshot to tractor trailer configurations		
8	Flatbed-short haul	$\checkmark$ Haulers of lumber, building materials, machinery, metals		
9	Equipment including oversize/overweight	Local/Intermediate fixed regular routes preferred		
10	Wood Chips or Residues	✓ Mill to end-user hauls		

### ABOUT OUR COMMERCIAL TRANSPORTATION PROGRAM

We write both **for-hire and private motor carriers**, focusing on "*day truckers*" running local to regional routes and retuning home nightly. We accept **owner operators to fleets**. We offer a unique **mileage-based** program that allows tailored solutions. We target truckers running <20,000-80,000 annual miles.

### (We are not a long-haul market).

### 🎯 Let's Grow Together 📞 T: 360-671-0500 🞯 E: info@bell-uw.com

DECENT SUCCESSES (in states indicated)									
RECENT SUCCESSES (in states indicated)									
DATE	CLASS	UNITS	YRS. IN BUS.	COUNTY	ST.	PREMIUM			
4/25	DS&G	1 unit	17	DuPage	IL	\$9,304			
4/25	Containers	2 units	New venture	Cook	IL	\$28,891			
4/25	LTL dry van	1 unit	10	DuPage	IL	\$15,265			
4/25	Refuse/recyclables	10 units	15	Cook	IL	\$87,477			
5/25	DS&G	2 units	4	Cook	IL	\$28,150			
5/25	DS&G	1 unit	15	Cook	IL	\$8,606			
5/25	Containers	1 unit	1	Cook	IL	\$16,847			
5/25	Containers	1 unit	2	Will	IL	\$12,638			
6/25	DS&G	4 units	3	Cook	IL	\$53,083			
4/25	DS&G	2 units	2	Lake	IN	\$17,620			

## **NEW!** Coverage-Focused Flyers: Hired Auto/Non-owned Auto & Trailer Interchange

Help your insured avoid coverage gaps – tools made for agents

Find them at: <u>Coverage tools</u>