

## TOP NEW BUSINESS CLASSES (PROGRAM WIDE)

**PROGRAM AVAILABLE:** AK, AR, AZ, CA, CO, ID, IA, IL, IN, KS, MO, MT, NE, ND, NM, NV, OK, OR, SD, UT, WA, WI, WY

RANK	CLASSES	✓ TARGET MARKETS
1	Dirt/Rock/Sand/Gravel	✓ Dump trucks ✓ Tractor-trailers
2	Refuse/Recyclables/Scrap	✓ Commercial haulers of debris, scrap, metal, recycling * No residential refuse services
3	Containers	✓ Port drayage (Ports of Los Angeles/Long Beach/Portland) or railyard intermodal operations
4	Dry Van-short haul	✓ Local and intermediate distance hauls
5	Grain/Produce in Hoppers	✓ Feed, seed, fertilizer, produce, etc.
6	Logs and Poles Transport	✓ Private or for-hire log haulers – woods to mill
7	Auto or Car Carrier	✓ Dealer-to-auction ✓ hotshot to tractor trailer configurations
8	Flatbed-short haul	✓ Haulers of lumber, building materials, machinery, metals
9	Equipment including oversize/overweight	✓ Local/Intermediate fixed regular routes preferred
10	Wood Chips or Residues	✓ Mill to end-user hauls

### ABOUT OUR COMMERCIAL TRANSPORTATION PROGRAM


We write for both **for-hire and private motor** carriers, focusing on '**day truckers**' running local to regional routes and returning home nightly. We accept **owner-operators and fleets**. Our unique **mileage-based** program offers tailored solutions, targeting truckers who run <20,000 to 80,000 annual miles.


(We are not a long-haul market.)

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RECENT SUCCESSES (in states indicated)						
DATE	CLASS	UNITS	YRS. IN BUS.	COUNTY	ST.	PREMIUM
4/25	Logging/timber	N/A	3	Bonner	ID	\$1,687
4/25	Logging/timber	N/A	3	Idaho	ID	\$1,765
5/25	Bulk chemical	6 units	25	Latah	ID	\$46,868
5/25	Livestock	2 units	30	Canyon	ID	\$20,452
4/25	Logging/timber	N/A	4	Douglas	OR	\$13,468
4/25	DS&G	5 units	8	Jackson	OR	\$12,294
5/25	Logs and poles	1 unit	9	Tillamook	OR	\$3,808
4/25	Refuse/recyclables	3 units	30	Skagit	WA	\$15,918
5/25	Driver training	10 units	10	Skagit	WA	\$46,976
5/25	Grain/produce	2 units	9	Grant	WA	\$14,886

 **NEW!** Coverage-Focused Flyers: Hired Auto/Non-owned Auto & Trailer Interchange

 Help your insured avoid coverage gaps – tools made for agents

 Find them at: [Coverage tools](#)