

TOP NEW BUSINESS CLASSES (PROGRAM WIDE)

PROGRAM AVAILABLE: AK, AR, AZ, CA, CO, ID, IA, IL, IN, KS, MO, MT, NE, ND, NM, NV, OK, OR, SD, UT, WA, WI, WY

| RANK | CLASSES | ✓ TARGET MARKETS | | |
|------|--------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
| 1 | Dirt/Rock/Sand/Gravel | ✓ Dump trucks -in urban areas ✓ Tractor-trailers-in rural or suburban areas | | |
| 2 | Refuse/Recyclables/Scrap | ✓ Hactor-traiters-infutation subdition areas ✓ Commercial haulers of debris, scrap, metal, recycling * No residential refuse services | | |
| 3 | Containers | ✓ Port drayage (Ports of Los Angeles/Long Beach/Portland) or railyard intermodal operations | | |
| 4 | Dry Van-short haul | ✓ Local and intermediate distance hauls | | |
| 5 | Grain/Produce in Hoppers | ✓ Feed, seed, fertilizer, produce, etc. | | |
| 6 | Logs and Poles Transport | ✓ Private or for-hire log haulers – woods to mill | | |
| 7 | Auto or Car Carrier | ✓ Dealer-to-auction ✓ hotshot to tractor trailer configurations | | |
| 8 | Flatbed-short haul | ✓ Haulers of lumber, building materials, machinery, metals | | |
| 9 | Equipment including oversize/overweight | Local/Intermediate fixed regular routes preferred | | |
| 10 | Wood Chips or Residues | ✓ Mill to end-user hauls | | |

ABOUT OUR COMMERCIAL TRANSPORTATION PROGRAM

We write for both **for-hire and private motor** carriers, focusing on **'day truckers'** running local to regional routes and returning home nightly. We accept **owner-operators and fleets**. Our unique **mileage-based** program offers tailored solutions, targeting truckers who run <20,000 to 80,000 annual miles.

(We are not a long-haul market.)

🎯 Let's Grow Together 📞 T: 360-671-0500 🞯 E: info@bell-uw.com

| RECENT SUCCESSES (in states indicated) | | | | | | | | |
|----------------------------------------|--------------------------|----------|--------------|-------------|-----|-----------|--|--|
| DATE | CLASS | UNITS | YRS. IN BUS. | COUNTY | ST. | PREMIUM | | |
| 5/25 | Dry van-short haul | 14 units | 10 | Los Angeles | CA | \$143,158 | | |
| 5/25 | DS&G | 2 units | 2 | Kern | CA | \$29,678 | | |
| 5/25 | Grain/produce in hoppers | 1 unit | 24 | Madera | CA | \$7,024 | | |
| 5/25 | Equipment over sized | 4 units | 16 | Los Angeles | CA | \$56,004 | | |
| 5/25 | Auto carrier | 1 unit | 2 | Solano | CA | \$15,376 | | |
| 5/25 | DS&G | 6 units | 2 | Los Angeles | CA | \$83,132 | | |
| 5/25 | Less than truckload | 30 units | 34 | Fresno | CA | \$208,789 | | |
| 5/25 | Logging/timber | N/A | 5 | Tuolumne | CA | \$3,677 | | |
| 6/25 | Logs and poles | 1 unit | 6 | Tuolumne | CA | \$9,935 | | |
| 6/25 | Containers | 4 units | 6 | Los Angeles | CA | \$61,060 | | |
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NEW! Coverage-Focused Flyers: Hired Auto/Non-owned Auto & Trailer Interchange

Help your insured avoid coverage gaps – tools made for agents

Sind them at: <u>Coverage tools</u>