

## TOP NEW BUSINESS CLASSES (PROGRAM WIDE)

**PROGRAM AVAILABLE:** AK, AR, AZ, CA, CO, ID, IA, IL, IN, KS, MO, MT, NE, ND, NM, NV, OK, OR, SD, UT, WA, WI, WY

RANK	CLASSES	✓ TARGET MARKETS
1	Dirt/Rock/Sand/Gravel	✓ Dump trucks ✓ Tractor-trailers
2	Refuse/Recyclables/Scrap	✓ Commercial haulers of debris, scrap, metal, recycling * No residential refuse services
3	Containers	✓ Port drayage (Ports of Los Angeles/Long Beach/Portland) or railyard intermodal operations
4	Dry Van-short haul	✓ Local and intermediate distance hauls
5	Grain/Produce in Hoppers	✓ Feed, seed, fertilizer, produce, etc.
6	Auto or Car Carrier	✓ Dealer-to-auction ✓ hotshot to tractor trailer configurations
7	Flatbed-short haul	✓ Haulers of lumber, building materials, machinery, metals
8	Equipment including oversize/overweight	✓ Local/Intermediate fixed regular routes preferred
9	Wood Chips or Residues	✓ Mill to end-user hauls
10	Refrigerated-short haul	✓ Local and intermediate distance dedicated hauls

### ABOUT OUR COMMERCIAL TRANSPORTATION PROGRAM

We write both **for-hire and private motor** carriers, focusing on '**day truckers**' running local to regional routes and returning home nightly. We accept **owner-operators and fleets**. Our unique **mileage-based** program offers tailored solutions, targeting truckers who run < 20,000 to 80,000 annual miles.

(We are not a long-haul market.)

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RECENT SUCCESSES (in states indicated)						
DATE	CLASS	UNITS	YRS. IN BUS.	COUNTY	ST.	PREMIUM
4/25	Grain/produce	1 unit	New venture	Cleburne	AR	\$15,750
4/25	Flatbed-short haul	1 unit	New venture	Ouachita	AR	\$12,641
5/25	Equipment	1 unit	3	Union	AR	\$13,540
5/25	Auto carrier	2 units	6	Craighead	AR	\$10,384
5/25	Wood chips	1 unit	1	Cleburne	AR	\$15,372
5/25	DS&G	2 unit	6	White	AR	\$17,975
5/25	Dry van	3 units	15	Cass	MO	\$31,810
4/25	DS&G	2 units	6	Rogers	OK	\$15,810
5/25	Equipment	2 units	2	Caddo	OK	\$26,689
5/25	Grain/produce	9 units	9	Garfield	OK	\$110,522

📄 **NEW!** Coverage-Focused Flyers: Hired Auto/Non-owned Auto & Trailer Interchange

🔍 Help your insured avoid coverage gaps – tools made for agents

🔍 Find them at: [Coverage tools](#)