

COMMERCIAL TRANSPORTATION PROGRAM



TOP NEW BUSINESS CLASSES (PROGRAM WIDE)

Web: Bell-uw.com/program/commercial-trucking/

RANK	CLASSES	DESCRIPTION
1	Dirt/Rock/Sand/Gravel	DRS&G of all kinds (including dirty dirt & frac sand, written selectively in urban areas) Dump truck configurations with seasoned drivers are a better fit in urban areas
2	Containers	drayage container haulers in the Ports of Los Angeles/Long Beach and Portland (excluding Oakland or Seattle Ports)
3	Grain/Produce in Hoppers	including but not limited to produce, grain, feed, seed, dry fertilizer, etc.
4	Dry Van	focusing on local to intermediate hauls with fixed regular routes being preferred
5	Flatbed	including but not limited to building materials, steel, rebar, lumber, heavy equipment/machinery
6	Refuse/Recyclables/Scrap	commercial recycling and refuse haulers, scrap metal, including debris removal-we would avoid residential refuse collection services
7	Auto or Car Carrier	hotshot to tractor/trailer configurations running dealership to auction (these are not "load board" outfits). We can consider cargo written through <u>Lloyds</u> . No new/luxury/exotic/antique vehicles with cargo.
8	Logs and Poles Transport (Not available in Arkansas)	private and for-hire log haulers hauling logs and/or poles
9	Refrigerated - Short Haul	reefer haulers focusing on local hauls with fixed regular routes being preferred
10	Wood Chips or Residues	focusing on mill to customer/end user
11	Equipment	including oversize/overweight haulers with specialty configurations and equipment
12	Bulk Tanker	an example commodity in this class is liquid fertilizer for AG, also tankers hauling wastewater/production water (pollution needs to be placed elsewhere with most petroleum products)

RECENT SUCCESSES IN CALIFORNIA

DATE	CLASS	UNITS	YRS. IN BUS.	COUNTY	ST.	PREMIUM
10/24	Refuse/Recyclables	1	New venture	Tulare	CA	\$21,034
10/24	Dry van	1	New venture	Fresno	CA	\$14,563
10/24	Bulk Tanker non haz.	16	9	Stanislaus	CA	\$243,979
10/24	Refrigerated	1	11	Contra Costa	CA	\$18,454
11/24	Logging	N/A	10	Del Norte	CA	\$2,329
11/24	Equipment	12	51	Lake	CA	\$55,661
11/24	Containers	2	12	Riverside	CA	\$37,830
12/24	Grain/produce	4	16	Kern	CA	\$40,509
12/24	Bulk chemical	2	6	Solano	CA	\$22,988
12/24	Wood chips	2	29	Sacramento	CA	\$7,417
12/24	Dirt, Rock, Sand	4	12	Butte	CA	\$31,809

About our Program: We can write motor carriers hauling products for hire as well as private motor carriers hauling their own goods. We focus on "day truckers"; drivers who primarily run local and regional routes and are home each night. Owner operators to fleets are acceptable. **Program available in: AK, AR, AZ, CA, CO, ID, IA, IL, IN, KS, MO, MT, NE, ND, NM, NV, OK, OR, SD, UT, WA, WI, WY**