

## WINTERTIME WINNERS



## **COMMERCIAL TRANSPORTATION PROGRAM**

## **TOP NEW BUSINESS CLASSES (PROGRAM WIDE)**

W: Bell-uw.com/program/commercial-trucking/

RANK	CLASSES	DESCRIPTION			
1	Dirt/Rock/Sand/Gravel	DRS&G of all kinds (including dirty dirt & frac sand, written selectively in urban areas) Dump truck configurations with seasoned drivers are a bette fit in urban areas			
2	Containers	drayage container haulers in the Ports of Los Angeles/Long Beach and Portland (excluding Oakland or Seattle Ports)			
3	Grain/Produce in Hoppers	including but not limited to produce, grain, feed, seed, dry fertilizer, etc.			
4	Dry Van	focusing on local to intermediate hauls with fixed regular routes being preferred			
5	Flatbed	including but not limited to building materials, steel, rebar, lumber, heavy equipment/machinery			
6	Refuse/Recyclables/Scrap	commercial recycling and refuse haulers, scrap metal, including debris removal-we would avoid residential refuse collection services			
7	Auto or Car Carrier	hotshot to tractor/trailer configurations running dealership to auction (these are not "load board" outfits). We can consider cargo written through Lloyds. No new/luxury/exotic/antique vehicles with cargo.			
8	Logs and Poles Transport	private and for-hire log haulers hauling logs and/or poles			
9	Refrigerated - Short Haul	reefer haulers focusing on local hauls with fixed regular routes being preferred			
10	Wood Chips or Residues	focusing on mill to customer/end user			
11	Equipment	including oversize/overweight haulers with specialty configurations and equipment			
12	Bulk Tanker	an example commodity in this class is liquid fertilizer for AG, also tankers hauling wastewater/production water (pollution needs to be placed elsewhere with most petroleum products)			

RECENT SUCCESSES (IN THE STATES INDICATED)								
DATE	CLASS	UNITS	YRS. IN BUS.	COUNTY	ST.	PACKAGE PREMIUM		
10/24	Logging/timber GL	N/A	2	Idaho	ID	\$2,705		
10/24	Logging/timber GL	N/A	New Venture	Benewah	ID	\$1,658		
11/24	Logging/timber GL	N/A	6	Bonner	ID	\$2,413		
12/24	Logging/timber GL	N/A	New venture	Lewis & Clark	MT	\$2,047		
10/24	Comm. Veh. Repair	1	2	Jackson	OR	\$4,048		
10/24	Logs and Poles	2	5	Columbia	OR	\$7,209		
11/24	Grain in hoppers	7	11	Jackson	OR	\$79,451		
12/24	DS&G	1	20	Columbia	OR	\$7,465		
12/24	Logs and Poles	5	3	Clackamas	OR	\$53,380		
12/24	Logging/timber GL	N/A	3	Douglas	OR	\$1,644		
11/24	Containers	20	4	Clark	WA	\$142,277		

About our Programs: We can write motor carriers hauling products for hire as well as private motor carriers hauling their own goods. We focus on "day truckers"; drivers who primarily run local and regional routes and are home each night. Owner operators to fleets are acceptable. Trucking Program available in: AK, AR, AZ, CA, CO, ID, IA, IL, IN, KS, MO, MT, NE, ND, NM, NV, OK, OR, SD, UT, WA, WI, WY Lloyd's Logging: Our program focuses on loggers and forestry operations in the woods. We can write single fellers to full-service operations. We can offer loggers broad form and contractors equipment coverage options. Loggers GL program available in: CA, ID, OR, WA.