

WINTERTIME WINNERS

COMMERCIAL TRANSPORTATION PROGRAM



Web: bell-uw.com/programs/commercial-trucking/

TOP NEW BUSINESS CLASSES (PROGRAM WIDE)

RANK	CLASSES	DESCRIPTION
1	Dirt/Rock/Sand/Gravel	DRS&G of all kinds (including dirty dirt & frac sand, written selectively in urban areas) Dump truck configurations with seasoned drivers are a better fit in urban areas
2	Containers	drayage container haulers in the Ports of Los Angeles/Long Beach and Portland (excluding Oakland or Seattle Ports)
3	Grain/Produce in Hoppers	including but not limited to produce, grain, feed, seed, dry fertilizer, etc.
4	Dry Van	focusing on local to intermediate hauls with fixed regular routes being preferred
5	Flatbed	including but not limited to building materials, steel, rebar, lumber, heavy equipment/machinery
6	Refuse/Recyclables/Scrap	commercial recycling and refuse haulers, scrap metal, including debris removal-we would avoid residential refuse collection services
7	Auto or Car Carrier	hotshot to tractor/trailer configurations running dealership to auction (these are not "load board" outfits). We can consider cargo written through <u>Lloyds</u> . No new/luxury/exotic/antique vehicles with cargo.
8	Logs and Poles Transport	private and for-hire log haulers hauling logs and/or poles
9	Refrigerated - Short Haul	reefer haulers focusing on local hauls with fixed regular routes being preferred
10	Wood Chips or Residues	focusing on mill to customer/end user
11	Equipment	including oversize/overweight haulers with specialty configurations and equipment
12	Bulk Tanker	an example commodity in this class is liquid fertilizer for AG, also tankers hauling wastewater/production water (pollution needs to be placed elsewhere with most petroleum products)

RECENT SUCCESSES (in states indicated)								
DATE	CLASS	UNITS	YRS. IN BUS.	COUNTY	ST.	PREMIUM		
10/24	Containers	1	1.5	Cook	IL	\$13,829		
10/24	DS&G	1	15	Lake	IL	\$9,583		
10/24	Containers	1	1	Cook	IL	\$16,184		
10/24	DS&G	3	2	Cook	IL	\$49,288		
11/24	DS&G	1	New Venture	Cook	IL	\$11,524		
11/24	Containers	1	9	Cook	IL	\$15,347		
12/24	Containers	3	5	Kendall	IL	\$26,329		
12/24	Refuse/Recyclables	2	10	Cook	IL	\$20,634		
12/24	Containers	1	New Venture	Cook	IL	\$16,722		
12/24	DS&G	3	5	Cook	IL	\$28,623		
11/24	Containers	1	2	Lake	IN	\$9,922		

About our Program: We can write motor carriers hauling products for hire as well as private motor carriers hauling their own goods. We focus on "day truckers"; drivers who primarily run local and regional routes and are home each night. Owner operators to fleets are acceptable. Program available in: AK, AR, AZ, CA, CO, ID, IA, IL, IN, KS, MO, MT, NE, ND, NM, NV, OK, OR, SD, UT, WA, WI, WY

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