



COMMERCIAL TRANSPORTATION PROGRAM

TOP NEW BUSINESS CLASSES (PROGRAM WIDE)

W: Bell-uw.com/program/commercial-trucking/

RANK	CLASSES	DESCRIPTION
1	Dirt/Rock/Sand/Gravel	DRS&G of all kinds (including dirty dirt & frac sand, written selectively in urban areas) Dump truck configurations with seasoned drivers are a better fit in urban areas
2	Containers	Drayage container haulers in the Ports of Los Angeles/Long Beach and Portland (excluding Oakland or Seattle Ports)
3	Grain/Produce in Hoppers	Including but not limited to produce, grain, feed, seed, dry fertilizer, etc.
4	Dry Van	Focusing on local to intermediate hauls with fixed regular routes being preferred
5	Flatbed	Including but not limited to building materials, steel, rebar, lumber, heavy equipment/machinery
6	Refuse/Recyclables/Scrap	Commercial recycling and refuse haulers, scrap metal, including debris removal-we would avoid residential refuse collection services
7	Auto or Car Carrier	Hotshot to tractor/trailer configurations running dealership to auction (these are not "load board" outfits). We can consider cargo written through <u>Lloyds</u> . No new/luxury/exotic/antique vehicles with cargo.
8	Dry bulk products	Powdered cement and other dry bulk products with local and intermediate distance routes
9	Refrigerated - Short Haul	Reefer haulers focusing on local hauls with fixed regular routes being preferred
10	Wood Chips or Residues	Focusing on mill to customer/end user
11	Equipment	Including oversize/overweight haulers with specialty configurations and equipment
12	Bulk Tanker	An sample commodity in this class is liquid fertilizer for AG, also tankers hauling wastewater/production water (pollution needs to be placed elsewhere with most petroleum products)

RECENT SUCCESSES (state specific)

DATE	CLASS	UNITS	YRS. IN BUS.	COUNTY	ST.	PREMIUM
1/25	Grain in hoppers	1	6	Pulaski	AR	\$14,879
1/25	D, R, S & G	4	6	Washington	AR	\$31,642
1/25	Bulk Chemical	2	3	Greene	AR	\$18,519
2/25	Refuse/recyclables	3	8	Johnson	AR	\$12,793
2/25	D, R, S & G	1	1	Pulaski	AR	\$7,897
3/25	Bulk Tank non haz.	1	New venture	Craighead	AR	\$11,399
3/25	Grain in hoppers	1	New venture	Greene	AR	\$11,452
4/25	D, R, S & G	5	14	Pulaski	AR	\$49,800
2/25	D, R, S & G	11	19	Le Flore	OK	\$53,905
3/25	D, R, S & G	1	6	Tulsa	OK	\$9,279
3/25	D, R, S & G	2	3	Oklahoma	OK	\$19,718

About our Program: We can write motor carriers hauling products for hire as well as private motor carriers hauling their own goods. We focus on "day truckers"; drivers who primarily run local and regional routes and are home each night. Owner operators to fleets are acceptable. **Program available in:** AK, AR, AZ, CA, CO, ID, IA, IL, IN, KS, MO, MT, NE, ND, NM, NV, OK, OR, SD, UT, WA, WI, WY

CONTACT US

T: 360-671-0500 E: info@bell-uw.com *

*Questions regarding prospective risks will be routed to the appropriate Underwriter