

## WINTERTIME WINNERS

## **COMMERCIAL TRANSPORTATION PROGRAM**



W: Bell-uw.com/program/commercial-trucking/

## **TOP NEW BUSINESS CLASSES (PROGRAM WIDE)**

RANK	CLASSES	DESCRIPTION
1	Dirt/Rock/Sand/Gravel	DRS&G of all kinds (including dirty dirt & frac sand, written selectively in urban areas) Dump truck configurations with seasoned drivers are a better fit in urban areas
2	Containers	drayage container haulers in the Ports of Los Angeles/Long Beach and Portland (excluding Oakland or Seattle Ports)
3	Grain/Produce in Hoppers	including but not limited to produce, grain, feed, seed, dry fertilizer, etc.
4	Dry Van	focusing on local to intermediate hauls with fixed regular routes being preferred
5	Flatbed	including but not limited to building materials, steel, rebar, lumber, heavy equipment/machinery
6	Refuse/Recyclables/Scrap	commercial recycling and refuse haulers, scrap metal, including debris removal-we would avoid residential refuse collection services
7	Auto or Car Carrier	hotshot to tractor/trailer configurations running dealership to auction (these are not "load board" outfits). We can consider cargo written through <u>Lloyds</u> . No new/luxury/exotic/antique vehicles with cargo.
8	Dry bulk products	Powdered cement and other dry bulk products with local and intermediate distance routes
9	Refrigerated - Short Haul	reefer haulers focusing on local hauls with fixed regular routes being preferred
10	Wood Chips or Residues	focusing on mill to customer/end user
11	Equipment	including oversize/overweight haulers with specialty configurations and equipment
12	Bulk Tanker	an example commodity in this class is liquid fertilizer for AG, also tankers hauling wastewater/production water (pollution needs to be placed elsewhere with most petroleum products)

RECENT SUCCESSES (state specific)								
DATE	CLASS	UNITS	YRS. IN BUS.	COUNTY	ST.	PREMIUM		
10/24	DS&G	2	4	White	AR	\$14,685		
10/24	Grain in hoppers	1	New Venture	Jefferson	AR	\$10,504		
11/24	Comm. Veh. Repair	2	New Venture	Bradley	AR	\$8,826		
11/24	Wood Chips	3	5	Dallas	AR	\$27,837		
11/24	Grain in hoppers	3	New Venture	Lonoke	AR	\$9,420		
12/24	DS&G	1	1	Lonoke	AR	\$12,022		
10/24	Equipment	1	7	Barry	MO	\$5,595		
10/24	DS&G	2	New Venture	Kingfisher	OK	\$26,992		
10/24	DS&G	7	27	Tulsa	OK	\$23,151		
11/24	DS&G	1	3	Tulsa	OK	\$10,075		
12/24	Grain in hoppers	2	21	Rogers	OK	\$9,331		

About our Program: We can write motor carriers hauling products for hire as well as private motor carriers hauling their own goods. We focus on "day truckers"; drivers who primarily run local and regional routes and are home each night. Owner operators to fleets are acceptable. Program available in: AK, AR, AZ, CA, CO, ID, IA, IL, IN, KS, MO, MT, NE, ND, NM, NV, OK, OR, SD, UT, WA, WI, WY

## CONTACT US